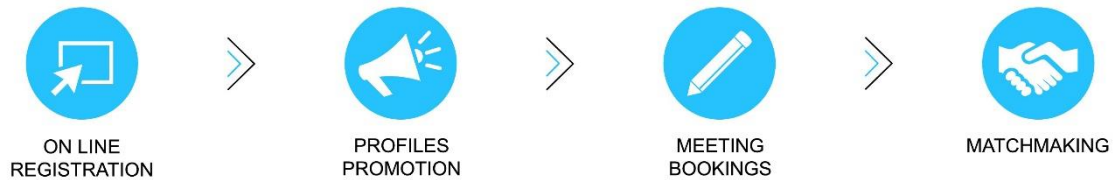
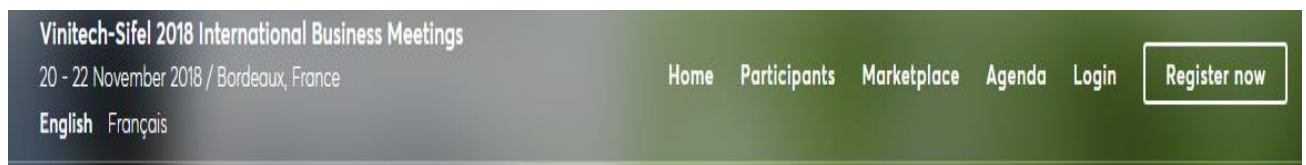




TUTORIAL B2B MEETINGS



1. Click the button “Register now” on the top right of the front page of the website
<https://vinitechsifel2018.b2match.io/>



OR go directly to <https://vinitechsifel2018.b2match.io/signup> if you did not sign in previously.

2. **Sign in** thanks to your google / linkedin account or fill in your email.

WARNING, only one email per participant / profile can be used. Avoid emails such as contact@... info@... if several people from your company need to register?

Registration

Choose how to proceed and start signing up for the event.

Continue with LinkedIn

Continue with Google

or

Continue with Email

By signing up, I agree to b2match's [privacy policy](#).



TUTORIAL B2B MEETINGS

A notification email will be sent to check your identity. Please, check your SPAMS!

3. Select your **B2B sessions** (time slots you will be available to plan the B2B meetings).
4. **Describe your know-how / products / services**

The description part will form the first impression other participants have of your company.

A good profile will enhance your chance to have numerous and targeted requests.

Personal Information

First Name *

Last Name *

Job Position *

Phone Number *

Only the Events Organiser can see your phone number

Profile Picture

Click here to upload a profile picture

Use a picture that gives the attendees a good impression of who you are. No logos or pictures of landscapes please.

Organisation Information

Organisation Name *

Organisation Type *

Please choose



TUTORIAL B2B MEETINGS

PRODUCT

Oneka Desalinators

Oneka Desalinators produce 10 000 L / day of potable water and are installed in array to produce the amount needed. The units are wave powered so no external energy is needed and the process is 100% mechanical (no electrical parts exposed to sea water). The units are autonomous and all the desalination equipment is located on the top of the buoy for easy maintenance. The product is turnkey since everything is contained on the buoy and only a submerged pipeline need to be installed (50mm diameter for 10 units).



June 06, 2018

PARTNERSHIP

Project developer / distributors

Oneka is looking for local project developers to manage desalination projects and make them happen. The minimum project size aimed currently is min 10 units (100 m3 / day) to 200 units (2000 m3 / day). Each unit retails for 60k (USD) including the systems, pipeline (2000 m max), installation, shipping.

The partner can work with Oneka if he has good experience in project development, desalination, market knowledge (+ contacts), marine logistics and permitting.

June 06, 2018

5. **Request your meetings** from the online participants' list

« PARTICIPANTS » Tab. You can send requests to profiles marked as « **Available** ». Do not hesitate to filter/select by country (at the left side of the screen):



TUTORIAL B2B MEETINGS

Vinitech-Sifel 2018 International Business Meetings
 20 - 22 November 2018 / Bordeaux, France
 English Français

[Home](#)
[Participants](#)
[Marketplace](#)
[Agenda](#)
[Meetings](#)

You can request 36 meetings · 0 accepted requests · 0 open requests

View

Person
 Organization

 Sort

Newest first
 ▼

2 Participants found

Search

☐ COUNTRIES
 ☐ ORGANIZATION TYPES
 ☐ BUSINESS FIELD
 ☐ PARTICIPATION TYPES

Not available

Bertrand Laval
 PDG at SARL
 Bruxelles, Belgium

View profile

Lucie VAAMONDE
 pdg at SARL Tcho
 Nimes, France

View profile



TUTORIAL B2B MEETINGS

Then, click « View profile » « [Request meeting](#) » button



Michaël Troquet-Geslin
Responsable Développement à [Label LUCIE](#)
Paris, France

PROFIL

Entreprise
Label LUCIE

La labellisation LUCIE est labellisation RSE de référence en France, décernée depuis 2007 aux organisations engagées de façon pérenne et concrète dans une démarche de progrès en RSE. Aligné sur la norme internationale de référence ISO26000, et délivré en partenariat avec BUREAU VERITAS Certification et VIGEO EIRIS (experts en évaluations RSE/RSO), la Label LUCIE regroupe une Communauté de plus de 200 organisations à ce jour. Elle représente la plus grande communauté d'Europe d'acteurs économiques engagés dans une démarche de progrès RSE/RSO crédible, complète et pérenne.

Depuis 2016, LUCIE propose dans le cadre du Parcours « 1,2,3...LUCIE », 5 démarches différentes permettant à toutes les organisations (entreprises, associations ou collectivités) d'engager une démarche de progrès en RSE correspondant à leurs ambitions, leurs ressources et leurs volontés d'engagement.

Type d'activités

Autres Cabinet conseil / Bureau d'étude

Economie circulaire

Consommation responsable (circuit court, achat responsable) Autres

Environnement

RSE / Management environnemental


[Capture rectangulaire](#)

The other participant will receive a notification email with your message.

6. **Accept Or Reject meeting requests**

Check the « Meetings » Tab on the top right of the website

Vinitex-Sifel 2018 International Business Meetings
 20 - 22 November 2018 / Bordeaux, France
[English](#) [Français](#)

[Home](#) [Participants](#) [Marketplace](#) [Agenda](#) [Meetings](#)  **Lucie**

1x1 Meetings

[ALL\(0\)](#) [CONFIRMED\(0\)](#) [PENDING\(0\)](#) [CANCELED\(0\)](#)

No requests or meetings found! Start requesting meetings now!

[Request meetings](#)

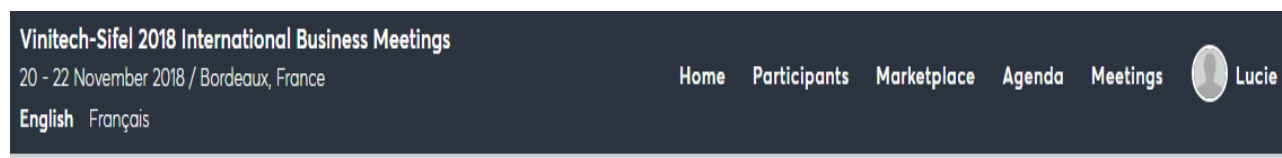


TUTORIAL B2B MEETINGS

After clicking the meeting, you can accept or reject it :

- You will receive a meeting **schedule** with places and times – the schedule will also be displayed in AGENDA tab.

NB: You can switch languages thanks to those buttons on the top left of the website. :



For any questions, do not hesitate to contact :

Lucie VAAMONDE

Chambre de Commerce et d'Industrie Nouvelle-Aquitaine

T. 05 56 11 28 17 | lucie.vaamonde@nouvelle-aquitaine.cci.fr



Member of : Business Support on Your Doorstep