

High quality - Prebooked Business Meetings



Photo: Elmia

Subcontractor connect – Hosted Buyer Program

Elmia Subcontractor is Northern Europe's leading trade show for subcontractors in the manufacturing industry. During this fair over 15 000 visitors and 1200 exhibitors from 30 countries meet. Subcontractor Connect is the arena for meetings between buyers and suppliers from all of Europe.

The matchmaking event Subcontractor Connect is the arena for meetings between buyers and suppliers from all of Europe and aims to attract a large number of foreign buyers. Therefore, we're happy to invite international purchasers representing well-established producing companies active in the automotive-, construction equipment-, truck/bus-, medical-, furniture- and other general industries to participate in the Hosted Buyer Program. We invite you as a purchasing decision maker independent of size from both OEM, Tier 1 and Tier 2. The international purchaser that apply should have capacity of decision in their companies.

Purchasers accepted into the Hosted Buyer Program will enjoy the following benefits:

- 1 000 EUR for travel expenses and accommodation.
- The opportunity to request meetings from a pre-selected group of suppliers.
- Support from the Enterprise Europe Network team to optimise meeting schedule
- Access to the Subcontractor Connect meeting area and lounge, with refreshments, wifi, trade publications, and meeting rooms.



Find additional information and application form at:

<https://subcontractorconnect2018.b2match.io/>

We hope to see you in Jönköping in November!

Questions? Contact us!



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