



MariMatch 2018 – September 6th and 7th

International Brokerage Event at SMM Hamburg



<https://smm-marimatch2018.b2match.io/>

On the occasion of [SMM 2018](#), the leading international maritime trade fair, Enterprise Europe Network invites companies, associations, universities and research institutes to network in pre-scheduled face-to-face meetings at [MariMatch at SMM!](#)

Special offer to larger companies:

Innovation Challenges & Buyer meets Supplier

Friday, September 7th 2018, hall B4, entrance east, upper floor

Innovation Challenges

Green shipping, smart shipping, clean ports – in the age of industry 4.0 and facing the environmental problems of our world all shipping companies, shipyards and port operators need to implement innovative solutions to meet these challenges.

Describe your specific innovation challenge and be inspired by solutions offered by innovative SMEs, research partners and start-ups!

Buyer meets Supplier

Reliable suppliers, delivering high quality products at reasonable costs in short delivery time are a fundamental basis for your success? We can help to establish contacts to possible future partners on international level!

Describe your specific needs and meet with the most suitable suppliers or service partners!



Pre-selected meetings



Defined timeframe



High quality support



Free of charge

The Enterprise Europe Network helps businesses innovate and grow on an international scale. It is the world's largest support network for small and medium-sized enterprises (SMEs) with international ambitions. The Network is active in more than 60 countries worldwide. It brings together 3,000 experts from more than 600 member organisations – all renowned for their excellence in business support.

Please read reverse side for detailed terms and conditions!



Hamburg Messe

Terms and conditions

- Please register for the event on <https://smm-marimatch2018.b2match.io/> and describe your innovation challenges or supplier needs on the given templates. Deadline for publication of innovation challenges or supplier needs is August 7th 2018.
- Your partnering profile will be published on b2match-platform, you can choose to publish it anonymised.
- The Enterprise Europe Network will actively disseminate your partnering profile to suitable cooperation partners. We will do our best to match your request and introduce relevant companies or research partners to you. Nevertheless we cannot guarantee that suitable partners can be found.
- Depending on your preferences b2b-meetings will be planned with a duration of 10-30 minutes.
- Your b2b-meetings will take place on Friday, September 7th, in the b2b-networking area of MariMatch at SMM at Hamburg Fair grounds, hall B4, upper floor, right at entrance east. A specific table will be reserved for your meetings for up to two hours between 10:00 AM and 2:00 PM. We will ask for your availability and time preferences after registration.
- As of completion of your registration, we will continuously forward incoming suitable contacts to you and update your draft agenda. Participants can answer to innovation challenges or supplier search until two weeks before the event. We expect you to accept or decline proposed meetings within reasonable time and answer to our messages within one week. You will receive your final agenda one week in advance.
- Participation in MariMatch at SMM, including this special offer to larger companies, is free of charge thanks to the support of Hamburg Messe and the funding of Enterprise Europe Network under the European Union's programme for the competitiveness of SMEs (COSME). For reporting obligations about usage of public funds we expect participants to contribute to event evaluations, confirm concrete cooperations resulting from contacts established at MariMatch at SMM and answer to impact questionnaires. All information will be treated confidentially and will upon request be anonymised for reporting to European Commission.
- Your registration for participation in "Innovation Challenges" or "Buyer meets Supplier" programme at MariMatch at SMM is binding. Once you have accepted meetings we expect you to be present at the networking area at the defined time. In case the designated contact person should not be available for any reason you may nominate a representative.
- For special formats "Innovation Challenges" and "Buyer meets Supplier" we will charge a no-show-fee of 200 Euro in case participants do not show up to previously confirmed and scheduled meetings without a prior cancellation at least 48 hours after receiving the final agenda and do not send a representative.

Please contact for further information:

Enterprise Europe Network Hamburg

Tutech Innovation GmbH

Ms Silke Schleiff

een@tutech.de

0049 40 76629 6355

